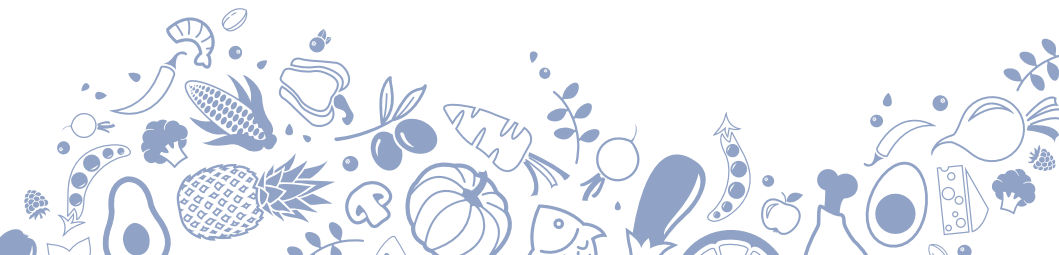




USA

USA PAVILION DIRECTORY 2023

ESPACIO
FOOD
SERVICE



Officially Endorsed by the U.S. Department of Agriculture -
USA Pavilion Organized by Kallman Worldwide, Inc.





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Welcome U.S. exhibitors,

On behalf of the U.S. Embassy in Santiago, Chile, I am pleased to welcome you to the 2023 edition of Espacio Food & Service, proudly endorsed by the U.S. Department of Agriculture. This year's event is unique because we are celebrating the bicentennial anniversary of the bilateral relations between the United States and Chile and the twentieth anniversary of our bilateral free trade agreement.

Chile has emerged as the second largest market for U.S. consumer-oriented agricultural products, boasting \$690 million in exports in 2022. The opportunities for imported food products in Chile are significant, covering a wide range of items, thanks in large part to our bilateral free trade agreement. Last year, U.S. agricultural exports to Chile exceeded \$1.1 billion, showcasing not only volume but also the impressive diversity of U.S. food products in the Chilean market. With robust institutions, transparent regulations, and a growing economy, Chile presents new and exciting prospects for U.S. companies.

At the USA Pavilion, 20 U.S. exhibitors are displaying high-quality and innovative U.S. food and agricultural products available worldwide, highlighting the strong ties between our nations and the immense potential that lies within the Chilean market. This directory will guide you through the USA Pavilion (Hall A), providing exhibitors' names, websites, and product offerings.

This event serves as a platform through which the USDA team in Santiago continues to promote U.S. agriculture in Chile. Our staff is here to assist you with any queries or needs you may have, and we invite you to visit us at the USA Pavilion lounge. We look forward to collaborating with you to tap into the opportunities that Chile has to offer.

We invite you to stay updated with our promotional activities through our website at www.usdachile.cl and by following our Facebook and Instagram accounts @saborusachile.

Wishing you a productive and enjoyable show!

Bret Tate
Agricultural Attaché
United States Embassy
Santiago, Chile
bret.tate@usda.gov



¡Bienvenidos expositores estadounidenses!

En representación de la Embajada de los Estados Unidos en Santiago de Chile, me complace darles una cordial bienvenida a la edición 2023 de Espacio Food & Service, evento orgullosamente respaldado por el Departamento de Agricultura de los Estados Unidos de América. El evento de este año es único porque celebramos el bicentenario de las relaciones bilaterales entre Estados Unidos y Chile y la vigésima conmemoración de nuestro acuerdo bilateral de libre comercio.

Chile se ha convertido en el segundo mercado más grande para los productos agrícolas estadounidenses orientados al consumidor en América del Sur, con exportaciones por un total de seiscientos noventa millones de dólares en 2022. Las oportunidades para los productos alimenticios importados en Chile son significativas y abarcan una amplia gama de productos, gracias en gran parte a nuestro acuerdo bilateral de libre comercio. El año pasado, las exportaciones agrícolas estadounidenses a Chile superaron los mil cien millones de dólares, lo que demuestra no solo el volumen, sino también la impresionante diversidad de productos alimenticios estadounidenses en el mercado chileno. Con instituciones sólidas, regulaciones transparentes y una economía en crecimiento, Chile presenta nuevas y emocionantes perspectivas para las empresas estadounidenses.

En el Pabellón USA, 20 expositores estadounidenses están presentando alimentos y productos agrícolas innovadores y de alta calidad disponibles en todo el mundo, resaltando los sólidos vínculos entre nuestras naciones y el inmenso potencial existente en el mercado chileno. Este directorio les servirá como guía para recorrer el Pabellón de Estados Unidos (Pabellón A), ya que contiene los nombres de los expositores, sus sitios web y las ofertas de productos que tienen disponibles.

Este evento sirve como plataforma a través de la cual el equipo del USDA en Santiago continúa promoviendo la agricultura estadounidense en Chile. Nuestro personal está aquí para ayudarles con cualquier consulta o necesidad que puedan tener, y les extendemos una invitación para visitarnos en el salón del Pabellón de Estados Unidos. Esperamos poder trabajar con ustedes para aprovechar las abundantes oportunidades que Chile tiene para ofrecer.

Les invitamos a mantenerse al tanto de nuestras actividades promocionales a través de nuestro sitio web en www.usdachile.cl y siguiendo nuestras cuentas de Facebook e Instagram @saborusachile.

¡Les deseamos una feria muy productiva y entretenida!

Bret Tate
Agregado Agrícola
Embajada de los Estado Unidos
Santiago, Chile
bret.tate@usda.gov

EXHIBITOR LIST

Listado de Expositores

COMPANY NAME/EMPRESA	BOOTH NUMBER/N° DE STAND
Agri-Dairy Products, Inc.	A104
Allied International Corp.	A119
Best Buy Grocers, Inc.	A104
Consejo Lácteo de California	A100
Food Export Midwest & Northeast USA	A104
Health Garden	A104
International Dairy Farms	A123
Joe Tea	A104
Kallman Worldwide, Inc.	A124
Katz Gluten Free	A104
La Crosse Distilling	A139
Provisions International, Inc	A122
Saputo	A136
Schreiber Foods, Inc.	A136
Southern United State Trade Association - SUSTA	A118
Tropical Foods, LLC.	A120
USA Cheese Guild	A136
USA Poultry & Eggs Export Council - USAPEEC	A138
USDA - SaborUSA Chile	A130
Wisconsin Department of Agriculture, Trade and Consumer Protection	A139



A118 Southern United States Trade Association (SUSTA)	A121 Organizer
A119 Allied International Corp.	A122 Provisions International, Inc.
A120 Tropical Foods, LLC.	A123 International Dairy Farms

A105
USA
Sitting
Area

A124
USA
Exhibitor's
Lounge

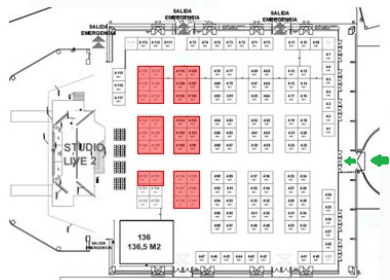
A104 Food Export Midwest & Northeast USA	A103 Storage Room
A130 U.S. Department of Agriculture (USDA) SaborUSA	

A100
Consejo Lácteo de California

Organizer

A136 U.S. Dairy Export Council (USDEC)	A139 Wisconsin Department of Agriculture
A138 USA Poultry and Eggs Export Council	

- USDA
- SUSTA
- USDEC
- FOOD EXPORT
- WISCONSIN
- USAPEEC



EXHIBITOR PROFILES





Agri-Dairy Products, Inc.
Booth #A104
Ana Paula De Luca Almeida
customerservice@agridairy.com

3020 Westchester Ave #308,
Purchase, NY, 10577
United States
Tel: +1 914 697 9580
www.agridairy.com

Since 1985, Agri-Dairy in New York has grown to become a dairy leader in the U.S., exporting to 25+ countries. We have maintained quality, pricing, services, and reliability since our foundation.

Desde 1985, Agri-Dairy en Nueva York ha crecido hasta convertirse en un líder lácteo, exportando a más de 25 países. Hemos mantenido calidad, precios, servicios y confiabilidad desde nuestra fundación.

Products & Services: Dairy products, dairy ingredients such as Whey (WPC, WPI, etc.), Lactose, Milk powder, Butter and Cheeses.



Allied International Corp.
Booth #A119
Chad Akhavan
salessupport@alliedint.com

101 Dover Rd. NE,
Glen Burnie, Maryland,
21060, United States
Tel: +1 410 424 4003
www.alliedint.com

Since 1981, Allied International is an exporter and producer of snacks, candy, condiments, and more. Our brands Forrelli, Cambridge & Thames, and Munch King have become known worldwide for quality.

Desde 1981, Allied es exportador y productor de snacks, dulces, condimentos y más. Nuestras marcas Forrelli, Cambridge & Thames y Munch King son conocidas en todo el mundo por su calidad.

Products & Services: Grocery Products, Preserved and Canned Foods.
Brands: Munch King, Cambridge & Thames, Forrelli, American Valley.



Best Buy Grocers, Inc.
Booth #A104
Ash Faraj
sales@bestbuygrocers.com

3730 2nd AVE NW, Seattle,
Washington, 98227,
United States
Tel: +1 206 550 6124
www.bestbuygrocers.com

Best Buy Grocers, Inc. is a leading US food & beverage supplier with centers in LA & Miami. Renowned for competitive pricing, top service & a broad product range: from industrial to retail.

Best Buy Grocers, Inc. es líder en alimentos y bebidas en EE.UU. con centros en LA y Miami. Destaca por precios competitivos, excelente servicio y amplia gama: industrial a minorista.

Products & Services: Grocery products.
Brands: Bake City, French's and Snack House.



Consejo Lácteo de California
Booth #A100
Andrea Ramírez
andrea.ramirez@imalinx.com

Av. Domingo Diez 1466,
Cuernavaca, California,
62230, México
Tel: +52 777 374 9947
www.lechedecalifornia.com

The California Milk Advisory Board exists to spread the word about the extraordinary dairy products made from 100% Real California Milk.

El Consejo Lácteo de California existe para dar a conocer los extraordinarios productos lácteos elaborados con leche 100% auténtica de California.

Products & Services: Dairy Products, Frozen Foods.
Brands: Di Stefano, Pacific Cheese, Sierra nevada, Point Reyes, Nicasio, California Select.



**Food
Export**
Midwest USA



**Food
Export USA**
Northeast

Food Export Midwest & Northeast USA
Booth #A104
Leonardo Silveira
foodexport@riverglobal.net

309 West Washington, Suite 600,
Chicago, Illinois 60606,
United States
Tel: +1 215 829 9111
www.foodexportusa.com

A non-profit organization that helps global importers discover American suppliers and establish successful partnerships with high-quality products originating from the USA.

Organización sin fines de lucro que ayuda a los importadores de todo el mundo a descubrir proveedores estadounidenses y establecer alianzas exitosas con productos de alta calidad procedentes de EE.UU.

Products & Services: Grocery products, Healthy food.
Brands: Food Export Midwest USA y Food Export USA Northeast.



Health Garden
Booth #A104
Melissa Guzman Ramos
info@healthgardenusa.com

200 Keen St., Paterson
New Jersey, 07524
United States
Tel: +1 845 877 7090
www.healthgardenusa.com

Health Garden offers diverse, 100% natural sweeteners that are on-GMO, gluten-free, and kosher. Safe for diabetics and allergy sufferers, products come in various sizes and offer private labeling.

Health Garden ofrece diversos edulcorantes 100% naturales no transgénicos, sin gluten y kosher. Seguros para diabéticos y personas alérgicas. Los productos están disponibles en varios tamaños y ofrecen marcas propias.

Products & Services: Health Foods, diet manufacturer.



INTERNATIONAL DAIRY FARMS

International Dairy Farms
Booth #A123
Pierre DeAgostini
pierre@internationaldairyfarms.com

310 S. Coconut Lane,
Palm Island, Miami Beach,
Florida, 33139, United States
Tel: +1 786 253 9567
www.internationaldairyfarms.com

Our company Int. Dairy Farms is a manufacturer (private label), exporter and distributor. We serve more than 20 countries from our distribution centers located in California, New Jersey and Florida.

Nuestra empresa Int. Dairy Farms es fabricante (marca privada), exportadora y distribuidora. Servimos a más de 20 países desde nuestros centros de distribución en California, Nueva Jersey y Florida.

Products & Services: Dairy Products.
Brands: ALOUETTE, Montegrino, Mount Olive Snacks.



Joe Tea
Booth #A104
Blair Prato
sales@joetea.com

PO Box 43255, Upper Montclair
New Jersey, 07043,
United States
Tel: + 1 973 744 7502
www.joetea.com

Joe Tea/Chips, a 27-year NY company, supplies unique teas and snacks to stores like Whole Foods. Known for American-style packaging and varied flavors, they export globally since 2010.

Joe Tea/Chips, empresa neoyorquina con 27 años de historia, que suministra té y snacks únicos a tiendas como Whole Foods. Conocidos por sus envases de estilo americano y sus sabores variados, exportan a todo el mundo desde 2010.

Products & Services: Grocery products.
Brands: Joe Chips; Joe Tea; Lemonades (wide variety of flavors).



Kallman Worldwide, Inc.
Booth #A124
Barbara Reyes
barbarar@kallman.com

4 North Street, Suite 800,
Waldwick, New Jersey,
07463, United States
Tel: +1 201 251 2600
www.kallman.com

Kallman Worldwide Inc., organizer of USA Pavilion, offers a comprehensive service to all exhibiting companies providing better opportunities to generate business alliances.

Kallman Worldwide Inc., organizador del USA Pavilion, entrega un servicio integral a cada una de las empresas expositoras otorgándoles mayores oportunidades para generar alianzas comerciales.

Products & Services: Creative Services, Exhibition Management, Exhibitor Services.



Katz Gluten Free
Booth #A104
Faigy Spitzer
Info@katzglutenfree.com

19 Industry Drive, Waldwick,
Mountainville, NY, 10953
United States
Tel: +1 845 782 5307
www.katzglutenfree.com

Mrs. Katz created Katz Gluten Free for her gluten-intolerant children. Currently offering frozen, diverse baked goods like donuts and muffins, all products are gluten-free, nut-free, and kosher.

La Sra. Katz creó Katz Gluten Free para sus hijos intolerantes al gluten. En la actualidad ofrece diversos productos de panadería congelados, como donuts y muffins, todos ellos sin gluten, sin frutos secos y kosher.

Products & Services: Health foods, frozen food.



La Crosse Distilling
Booth #A139
Angela Weber
angela@lacrossedistilling.co

1129 Vine Street, La Crosse
Wisconsin, 54601,
United States
Tel: +1 608 385 1743
www.lacrossedistilling.co

La Crosse Distilling Co. is a craft distillery producing USDA Certified Organic spirits. Our facility is geothermal powered. Our farmers use no-till, and organic farming practices.

La Crosse Distilling Co. es una destilería artesanal que produce licores orgánicos certificados por USDA. Nuestras instalaciones funcionan con energía geotérmica, y nuestros agricultores utilizan la práctica de labranza cero, y agricultura orgánica.

Products & Services: Wine & Spirits.

Brands: Fieldnotes Organic Vodka, Fieldnotes Organic Gin, Heady Bella Coffee Whiskey, Downtown Toodeloo Rock & Rye Whiskey, Robber's Straight Rye Whiskey, Buck Dancer Straight Bourbon Whiskey, Bluffside Apple Brandy, Christmas Gin.



Provisions International, Inc.
Booth #A122
Henry Gomez
hgomez@provisionsinternational.com

3350 SW 148th Ave, St 125
Miramar, Florida, 33027, United States
Tel: +1 954 558 5600
www.provisionsinternational.com

We are an Export Management Company appointed by manufacturers and suppliers to act as their export division and manage the daily complexities of international sales.

Somos una empresa de gestión de exportaciones designada por fabricantes y proveedores para actuar como su división de exportación y gestionar las complejidades diarias de las ventas internacionales.

Products & Services: Grocery products, Healthy foods, Preserved and Canned Foods.

Brands: Cream of Wheat, Arrowhead Mills, Underwood Deviled Ham.

Saputo

Saputo
Booth #A136
David Nahum
david.nahum@saputo.com

Suite 300, Lincolnshire Corporate Center,
Lincolnshire, IL 60069-4331
United States
Tel: +1 847 267 1100
www.saputo.com

Saputo specializes in the production and distribution of dairy products. It is one of the world's largest dairy companies and operates in several segments, including cheese, milk, cream, yogurt and other dairy products.

Saputo es especializada en la producción y distribución de productos lácteos. Es una de las compañías de lácteos más grandes del mundo y opera en diversos segmentos, incluyendo quesos, leche, crema, yogurt y otros productos lácteos.

Products & Services: Dairy products, Parmesan cheese, Romano, Asiago, Fontal, Blue, Cheese, Gorgonzola, Mascarpone, Alpine.



Schreiber Foods, Inc.
Booth #A136
Luana Evelin Silva
luana.silva@schreiberfoods.com

400 N Washington St.,
Green Bay, Wisconsin,
54301, United States
Tel: +1 920 437 7601
www.schreiberfoods.com

Schreiber Foods is a customer-brand leader in cream cheese, natural cheese, processed cheese, beverages and yogurt, including plant-based options. Schreiber has presence on five continents.

Schreiber Foods es una marca líder en queso fresco, queso natural, queso fundido, bebidas y yogur, incluidas las opciones vegetales. Schreiber está presente en los cinco continentes.

Products & Services: Dairy Products. Schreiber Foods offers different formats, sizes and formulas for cream cheese, natural cheese, processed cheese, beverages and yogurt, all of which can be offered to the retail, HORECA and industrial segments.



Southern United States Trade Association
Stand #A118
Nicholas Cole
nicholasc@idaf.state.la.us

701 Poydras Street, Suite 3845,
New Orleans, Louisiana,
70139, United States
Tel: +1 225 952 8074
www.susta.org

SUSTA helps small companies in the Southern United States promote value-added U.S. food and agricultural products to foreign markets.

SUSTA ayuda a las pequeñas empresas en el sur de los Estados Unidos a promover alimentos y productos agrícolas estadounidenses de valor agregado a los mercados extranjeros.

Products & Services: Non-profit Government Agency.

Brands: Allied International Corporation, International Dairy Farms, Provisions International, Tropical Foods LLC, AeroWest Internationals.



Tropical Foods, LLC.
Stand #A120
William Lynskey
William@tropicalfoodsllc.com

1665 NW 102 Ave. Suite 103,
Miami, Florida, 33172,
United States
Tel: +1 305 477 5811
www.tropicalfoodsllc.com

Tropical Foods is a global distribution company that exports chilled and frozen products to more than 60 countries. We have a multi-faceted warehouse facility and are experts in global trade.

Tropical Foods es una empresa de distribución mundial que exporta productos refrigerados y congelados a más de 60 países. Disponemos de un almacén multifuncional y somos expertos en comercio mundial.

Products & Services: Dairy Products, Frozen Products, Parmesan cheese, Romano, Asiago, Fontal, Blue, Cheese, Gorgonzola, Mascarpone, Alpine.

Brands: Belgioioso, Crystal Farms, Delicatezza, Odyssey, Lunchitas, Montchevre.



USA Cheese Guild
Stand #A136
Carolina Nascimiento
cnascimento@riverglobal.net

419 Madison Avenue, NY, NJ,
00812, United States
Tel: +55 11 3051 9080
www.cheesefromtheusa.org

The USA Cheese Guild, supported by USDEC, promotes high-quality American cheeses globally, showcasing their diversity, artistry, and innovation.

USA Cheese Guild, con respaldo de USDEC, promueve quesos de calidad bajo la marca "Cheese from the USA". Su misión es destacar la diversidad, arte e innovación de los quesos estadounidenses.

Products & Services: Dairy Products. Parmesan cheese, Romano, Asiago, Fontal, Blue, Cheese, Gorgonzola, Mascarpone, Alpine.

Brands: Schreiber Foods and Saputo.



USA Poultry & Egg Export Council
Booth #A138
José Fernández
jfernandez@ftainternational.com

2300 W. Park Place Blvd. Suite
100, Stone Mountain, Georgia
30087, United States
Tel: + 51 9 4269 3575
www.usapeec.org

USA Poultry and Egg Exporters Council (USAPEEC), is a non-profit trade association with a clear goal: to show the world the great poultry and egg products of the United States.

Consejo de Exportadores de Carne de Ave y Huevos de EE.UU (USAPEEC), es una asociación comercial sin fines de lucro con un objetivo específico: mostrar al mundo los excelentes productos de carne de aves y huevos de USA.

Products & Services: Fresh and Poultry game, Frozen products, Eggs.



USDA - SaborUSA Chile
Booth #A130
María José Herrera
maria.herrera@usda.gov

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Santiago, Chile
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www.usdachile.cl

SaborUSA Chile is USDA Santiago's marketing campaign to increase awareness of the U.S. food products available in the Chilean market and build a community of consumers interested in U.S. food products, traditions, and culture.

SaborUSA Chile es la campaña de marketing del Ministerio de Agricultura de los Estados Unidos en Santiago, creada para incrementar el conocimiento de los productos alimenticios de EE.UU. en Chile, y construir una comunidad de consumidores interesados en los alimentos, la gastronomía, las tradiciones y la cultura de Estados Unidos.

Products & Services: U.S. Government Agency.

Brands: Promotion of U.S. food and beverage products in the Chilean market.



**Wisconsin Department of Agriculture, Trade
and Consumer Protection**
Booth #A139
Shirley Acedo
shirley.acedo@wisconsin.gov

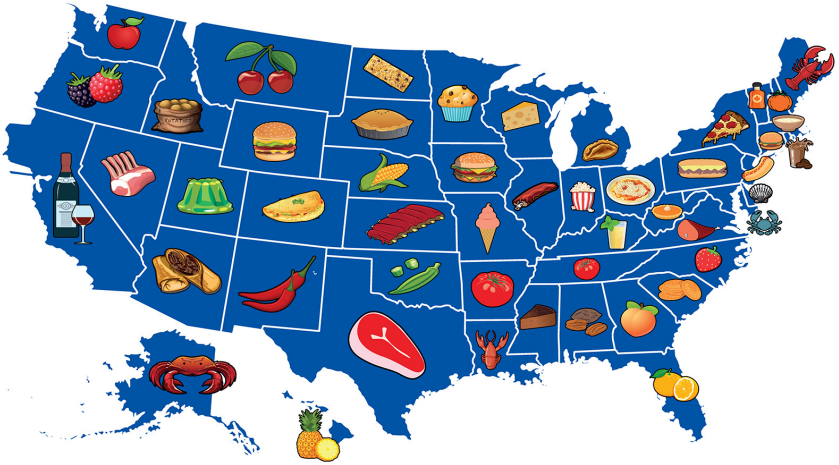
2811 Agriculture Drive, Madison,
Wisconsin, United States
Tel: +1 608 224 5126
www.datcp.wi.gov

Wisconsin Department of Agriculture, Trade and Consumer Protection partners with all the citizens of Wisconsin to grow the economy by promoting quality food.

El Departamento de Agricultura, Comercio y Protección del Consumidor de Wisconsin colabora con todos los ciudadanos de Wisconsin para hacer crecer la economía mediante la promoción de alimentos de calidad.

Products & Services: Dairy products, Other Alcoholic Beverages.

PRODUCTS AND SERVICES



USA

DAIRY PRODUCTS

- Agri-Dairy Products, Inc.
- Consejo Lácteo de California
- International Dairy Farms
- Saputo
- Schreiber Foods, Inc.
- Talmera USA, Inc.
- Tropical Foods, LLC.
- USA Cheese Guild
- Wisconsin Department of Agriculture, Trade and Consumer Protection

FROZEN PRODUCTS

- Consejo Lácteo de California
- Katz Gluten Free
- Topical Foods, LLC.
- USA Poultry & Egg Export Council

GROCERY PRODUCTS

- Allied International Corp.
- Best Buy Grocers, Inc.
- Food Export USA
- Joe Tea
- Provisions International, Inc.

HEALTHY FOOD

- Food Export USA
- Health Garden
- Katz Gluten Free
- Provisions International, Inc

WINE & SPIRITS

- La Crosse Distillings

OTHER ALCOHOLIC BEVERAGES

- Wisconsin Department of Agriculture, Trade and Consumer Protection

PRESERVED AND CANNED FOODS

- Allied International Corp.
- Provisions International, Inc.

SERVICES

- Kallman Worldwide, Inc.
- United States Department of Agriculture (USDA)
- Southern United States Trade Association (SUSTA)
- USA Cheese Guild

FRESH POULTRY AND GAME

- USA Poultry & Egg Export Council

EGGS

- USA Poultry & Egg Export Council

Notes

Notes



**WANT TO BE
A PART OF THE
USA PAVILION?**



**10-12 SEPTEMBER
2024**

**CONTACT US AT KALLMAN.COM
AND FIND OUT HOW TO JOIN TEAM USA**

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USA

